



[Auto Physical Damage](#)

# Create Rules that Drive Accurate and Proper Repairs with Estimate Advisor

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3 MIN READ

As vehicle technology continues to change, having a Compliance Tool that has the ability to create flexible and detailed rules is a must. Mitchell's Estimate Advisor is designed to do just this. By utilizing robust rules authoring, Insurance Carriers have the ability to write rules that drive the proper outcomes. This will help ensure that estimates are written accurately and the needed operations are accounted for so proper repairs can take place.

## Here are 6 suggestions on how to best utilize Estimate Advisor:

### 1. Make Use of Mitchell's Suggested Compliance Rules

Not sure where to start on compliance rules? [Estimate Advisor](#) is pre-loaded with recommended compliance rules to help you get started. Choose from a list of pre-defined rules ranging from alternate part cost rules to hazardous waste rules and more. Additionally, selecting compliance rules and adding them to estimate profiles no longer has to be a tedious task. Estimate Advisor is designed to follow a self-service model in which selecting and applying compliance rules can be easily done by any user.

### 2. Take advantage of the custom rule authoring tool

With Estimate Advisor, comes a very robust rule authoring tool that can create and deploy custom rules in a matter of weeks. Because Estimate Advisor is a cloud solution, it is much easier to add new rules to your compliance profile. Rules can be created based on almost any information present in the estimate or admin data.

### 3. Steer clear from “reminders” and keep rules actionable

Appraisers need to be notified when the estimate does not meet the standards of the Insurance carrier. Often times when appraisers see rule failure “reminders” (ie. confirm deductible is present), they ignore the reminders and are less likely to see the value in Estimate Advisor. However, if all rule failures are set to be actionable, it will be very clear for the appraisers as to what needs to be done in order to resolve any compliance issues before submission and in turn, require fewer supplements.

### 4. Test new rules with historic estimates with Compliance Sandbox

What would be the impact of introducing a new rule or changing an existing rule threshold? With Estimate Advisor, users can test new or revised rules against historical estimates in a Sandbox environment and see how that rule would have performed. This tool is extremely useful when it comes to effective rule creation or defining the right threshold. By using this feature, you can help ensure that your rules are effective and

useful when it comes to estimate compliance.

**5. Utilize Lookup Tables to reduce profile counts and improve maintenance**

One of the most valuable features Estimate Advisor has to offer is the Lookup Table. The Lookup Table unlocks the ability to house multiple thresholds for different users within the same profile. For example, if the Labor Rate Body threshold for appraisers in California and Arizona is \$65 per hour and \$50 per hour respectively, two different profiles would be needed. However, with the Lookup Table you can house both thresholds in a data table format within the same profile. The amount of profiles required due to threshold differences between users can be reduced drastically, while profile maintenance becomes significantly easier.

**6. Leverage Estimate Advisor Reporting to make impactful decisions**

How well (or not well) are estimates being written? How many times are certain rules failing? Are some rules always failing? Are some rules never failing? Are some appraisers authoring better estimates than others? Are appraisers improving their behavior from estimate to estimate? All of these questions and more can be answered with Estimate Advisor Reporting. Insurance carriers can drill down into the data for insights like appraiser performance, failure counts, and rule effectiveness. This data helps Insurance carriers make strategic decisions on how to continuously improve compliant estimate submissions.



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